



Consulting & Digital Quarterly Report

M&A activity in Q1 2022



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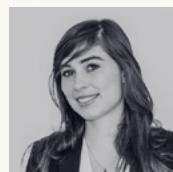
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As a Managing Director, Alex leads and supports clients through the entire sales process, advising shareholders on how best to achieve their exit objectives. Alex has successfully completed a wide range of transactions across a variety of sectors and geographies.

The state of M&A in the **Management Consulting and IT Services** segments in Q1 2022

MANAGEMENT CONSULTING

MAJOR DEALS DRIVE QUARTERLY ACTIVITY

Market activity in Management Consulting remained at a high level during the first quarter, as the 2021 end of year rush spilled over into 2022. Deal count for the quarter was slightly down year-on-year (210 deals in Q1 2022 vs 250 in Q1 2021), but up on 2020. Despite this, valuations for the quarter were extraordinary, resulting in a total quarterly outlay of \$52bn – the majority of which can be attributed to S&P Global's Merger with IHS Markit, which will supercharge S&P Global's offering as it deepens its expertise across data & analytics, ratings, benchmarks, indices, commodities & energy, transportation, and engineering.

This is the biggest start to a year since pre-pandemic levels even when factoring in the unprecedented level of activity that we've seen since Q3 2020; in fact, Q1 2022 has already outpaced 2019 in terms of spend for the year and has passed the halfway point of total spend for all of 2021.

SUPPLY CHAIN CONSULTING THRIVING AMID UNCERTAINTY

Buyer interest in supply chain consulting skills that gathered steam last year continues to persist in the wake of the pandemic. However, the invasion of Ukraine by Russia and the resulting challenges around energy security and price, as well as greater liquidity being injected into the economy, have served to further accelerate the need for supply chain and procurement capabilities.

"Buyers are looking at supply chains in general in a more holistic manner, with management consulting firms coming at this from the perspective of people, process, and technology," says Adam Tindall, Managing Director at Equiteq, North America. "The big change that the pandemic (and to some extent the war in Ukraine) has brought about is a clearer understanding of the need for supply chain resilience and certainty of supply. Long, global, cheap supply chains were effective pre-pandemic, now they are less so – that's what's changed, and buyers are responding to these evolving needs."

In response to such drivers, February saw PwC complete its acquisition of supply chain consultancy Olivehorse, which provides end-to-end supply chain planning and management solutions to clients across SAP, Anaplan and Kinaxis technologies.

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Despite this, valuations for the quarter were extraordinary, resulting in a total quarterly outlay of **\$52bn**.

DATA CONSULTING CONSOLIDATES AROUND NICHE PLAYERS

Generic, agnostic data analytics is out of favor among buyers; niche analytics firms aligned to a particular ecosystem are in. Strategic acquirers that already have data analytics capabilities are now seeking to fill gaps where they lack deep expertise within a particular technology. This has driven Q1 interest in firms specializing in SAP Cloud and Microsoft Azure analytics in particular. Cloud solution provider Rackspace Technology's acquisition of Azure analytics firm, Just Analytics, is an example of this.

"We're seeing an increasing specialization among consulting firms in the data analytics space," says Tindall. "Whereas previously firms worked across a number of different underlying data analytics technology solutions, buyer interests are moving towards smaller, niche businesses that focus on analytics for a single technology solution."

PUBLIC SECTOR CONSULTING

A further trend emerging in Q1 is the growing interest among global acquirers in companies advising governments - or, effectively, public sector work. Talk of levelling up in the UK and the tabling of huge infrastructure bills in the US is opening the door to consulting firms that can advise across different areas

and do so in a tech-enabled way, such as market research and insights consultancy, Ducker, which bolstered its consulting capabilities by acquiring Carlisle, a leading supply chain and industrials insights and strategy consulting firm. Firms, such as Carlisle, that can provide the data-driven insights to improve decision-making will continue to be at the forefront of buyers' thoughts as the public sector acquisition trend continues.

"In many places, governments seem to be more actively involved in trying to improve supply chains," says Jerome Glynn-Smith, Managing Director at Equiteq. "Buyer interests are turning to firms that can help organizations and governments to not only make better, data-led decisions - but who can implement a long-term, manned model that generates ongoing, recurring revenues."

510%

Increase in Q1 spend in the Management Consulting sector compared to 2021

IT SERVICES

KEY TRENDS OVERVIEW

Persisting demand for custom software development firms, cloud migration capabilities and proprietary technology solutions helped to maintain high levels of market activity in the IT Services sector during Q1. However, as seen in other parts of the Knowledge Economy, deal volumes peaked in January before tailing off as the quarter wore on. Quarterly transaction values also fell from Q4 to finish at \$5.4bn, which is also down on both Q1 2021 and Q1 2020. Despite this, major deals took place with Bain Capital acquiring the French IT services firm Inetum with the equity firm looking to build scale in Europe's fragmented IT services industry.

PE ROLL-UPS

M&A activity in the IT Services sector for the first quarter shows a slowdown in acquisitions among key buyers such as Accenture. However, this has presented an opportunity for smaller players such as private equity build-ups to look to do more deals in the space.

"We advised on an interesting build-up in the cyber reselling space in February, which saw the sale of Caretower in the UK to Integrity360, who are backed by August," says Glynn-Smith. "Similarly in this trend of private equity build-ups, we've also seen RSK group, an engineering consulting business backed by the British Growth Fund, acquire Fish Tech in the UK."

CROSS-SECTOR ADJACENCIES

Interest in IT Services companies appears to be spreading with buyers emerging from different ecosystems such as the media space, as illustrated by the advertising and PR giant Publicis's acquisition of Tremend Software Consulting, a Romanian software development shop, in March, and S4 Capital/MediaMonk's acquisition of 4 Mile Analytics in response to heightened demand for analytics capabilities across the digital industry.

"We're seeing companies from the advertising and media space trying to buy IT services capabilities so they can offer a one-stop-shop, end-to-end solution," notes Glynn-Smith. "What's also interesting is that we're seeing telecoms companies also talking about IT Services adjacencies, which is driving further activity."

Glynn-Smith highlights the acquisition of Incremental Group, a Microsoft AX company, by the Spanish telco Telefonica Tech, as representative of this trend.

TECH ADOPTION DRIVES DEMAND FOR CONSULTANCY SERVICES

For many organizations, the level of sophistication that technology can provide remains far ahead of where they are in terms of adoption. As the push to modernize and digitize across all sectors accelerates, the value of IT consultancy services should only increase.

"Oftentimes these companies don't have the expertise to adopt these technologies or even know what these technologies can do for their businesses without outside consultants from IT services firms," says Tindall. "Buyers are seeing this general backdrop and that's driving demand and M&A activity across the board."

10%

fewer IT Services deals completed in Q1 2022 than in Q1 2021

“

We're seeing companies from advertising and media space trying to buy IT services capabilities so they can offer a one-stop-shop, end-to-end solution

NOTABLE DEALS

 **Incremental**
Group

acquired by

 **Telefónica**
Tech

“

The acquisition by Elixir International of iOLAP, a US-based consultancy and broad technology off-shorer, stands out in this regard as an example of a buyer seeking a differentiated outsourcing model.

iOLAP

acquired by

 **ELIXIRR**
The Challenger Consultancy

NEXT GENERATION BPOS

As organizations continue to rethink how to deploy services, the interests of both PE and strategic buyers are turning towards those companies that can implement and manage increasingly sophisticated and tech-enabled, 'next gen' Business Process Outsourcing solutions on an ongoing basis.

The acquisition by Elixir International of iOLAP, a US-based consultancy and broad technology off-shorer, stands out in this regard as an example of a buyer seeking a differentiated outsourcing model. With nearly 200 FTEs in Croatia, iOLAP presents a 'nearshore' outsourcing model that can help Elixir to both expand its US footprint and tap into the European market.

"We're seeing a growing number of companies from the traditional management consulting space figuring out how to do managed services," says Tindall. "They're turning to 'next gen' BPOs as they look to wean themselves off project-based revenue that come with such engagements."

ASIA MARKETS OVERVIEW

Among Asian markets, buyer interest in Chinese and Hong Kong-related businesses continues to wane and this is being compounded by civil companies relocating APAC headquarters from Hong Kong to Singapore. Elsewhere, growth in the Indian IT services sector is driving the demand for companies that can act as a delivery center for international and local clients.

"We're seeing buyers making a bet that the Indian market is going to become bigger in the coming years," says Sylvaine Masson, Director, M&A Services for Equiteq in APAC. "The interesting companies are those that can offer an increased presence in local Indian markets on top of being a delivery center to cut costs for international clients."

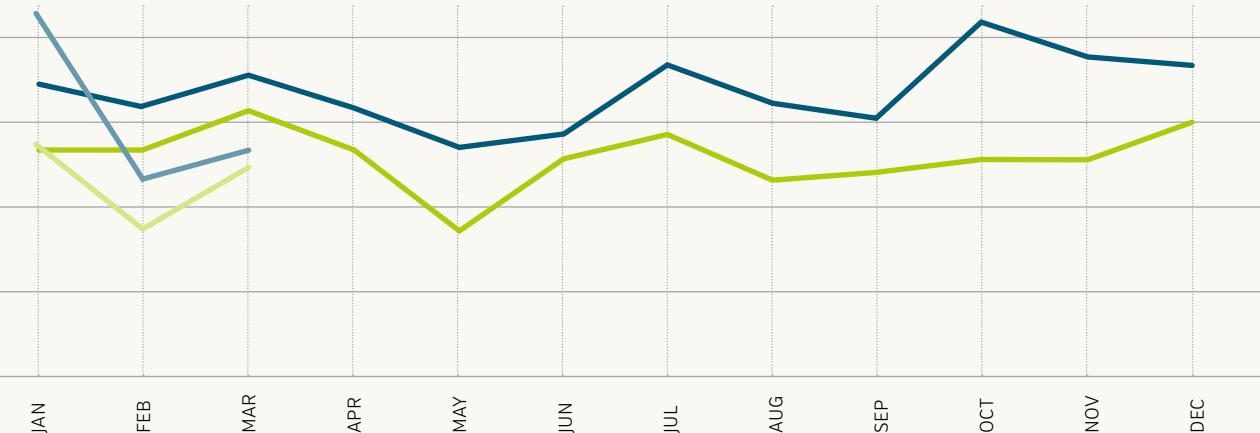
In Australia, NCS, Singtel's technology services arm, completed a pair of major deals in March, acquiring the Australian digital services company, ARQ Group, for \$297m and IT services company, The Dialog Group, for \$230m.

"We're seeing more and more telcos buying into IT services and for Singtel this will help them further diversify," says Alex Monck. "Australia is a pretty safe and well-known market for Singtel, but with these acquisitions, they're now going to be competing with larger companies such as Accenture and Capgemini." 

YEAR-ON-YEAR MONTHLY DEAL COUNT

Management Consulting & IT Services

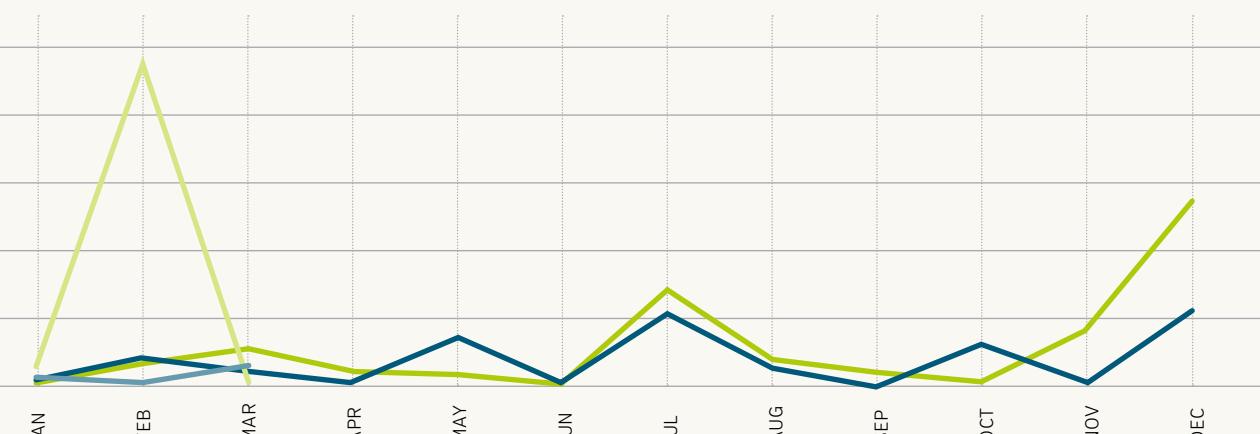
Management Consulting 2021 IT Services 2021
 Management Consulting 2022 IT Services 2022



MONTHLY DEAL VALUES YTD (US \$, MILLIONS)

Management Consulting & IT Services

Management Consulting 2021 IT Services 2021
 Management Consulting 2022 IT Services 2022



"We're seeing an increasing specialization among consulting firms in the data analytics space, like SAP and Microsoft Azure

NOTABLE DEALS

JUST ANALYTICS
Engage. Execute. Exceed.

acquired by

rackspace
technology

4MILE

acquired by

S4
CAPITAL



Q1 2022: Deal highlights

S4 Capital/MediaMonks acquires 4 Mile Analytics



- Equiteq advised 4 Mile Analytics, a 45 FTE data consultancy based in California, on its sale to S4 Capital, a tech-led digital advertising marketing services company with just under 7,000 people
- 4 Mile will be combined under S4 Capital-owned, MediaMonks, to expand their data and digital services, and scale in response to the heightened demand for analytics capabilities across the digital industry
- With S4 Capital and MediaMonks both based in the UK, the cross-border transaction will bolster client exposure at a global level, with the addition of numerous Fortune 500 brands

Rackspace Technology acquires Just Analytics



JUST ANALYTICS
Engage. Execute. Exceed.

- Equiteq advised Just Analytics, a 100 FTE Singaporean analytics and AI specialist, on its sale to global multi-cloud technology services company, Rackspace Technology
- Joining Rackspace Technology will enable Just Analytics to access the scale and resources required to grow their core cloud, analytics, and AI services beyond their existing market in the Asia-Pacific region
- Just Analytics presents deep Microsoft expertise, including a proprietary data analytics platform, Guzzle, listed on the Microsoft Azure marketplace, which will significantly bolster Rackspace Technology's presence across the Azure landscape

Reply acquires Enowa/Spur Group



enowa®

- Equiteq advised Enowa, a 110 FTE SAP consulting company headquartered in Philadelphia, on its sale to Reply
- Through joining a network of more than 10,000 employees, Enowa will be able to leverage the geographies and technological capabilities of Reply, whilst maintaining its existing culture, market reputation, and clientele
- The acquisition forms part of Reply's growth strategy in North America, which has also seen them take on board 350 FTEs through The Spur Group, a Seattle based consultancy offering marketing and sales strategy services for tech giants

Integrity360 acquires Caretower



AUGUST equity



- Equiteq advised private equity fund, August Equity, and cybersecurity solutions firm, Integrity360, on the acquisition of Caretower, an established security services specialist
- Caretower offers managed security services, penetration testing, security consultancy, and managed incident response services.
- The combined entity has over 300 FTE, including 200 cybersecurity engineers and specialists
- The deal gives Integrity360 a strong foothold in the UK and Ireland, ensuring it is the leading independent cybersecurity services specialist

Q1 2022: Deal highlights

Majorel acquires
IST Networks



IST

- Equiteq advised IST Networks, a 270-person Egypt-based CX technology services provider, on its sale to Majorel
- The scale and synergy of Majorel's offerings will fuel their joint growth as Majorel will look to make use of IST's deeper technical expertise in their capabilities with Genesys, Cisco, Verint, and Nuance
- IST Networks will provide nearshore delivery hubs that can be leveraged to serve clients in the Middle East as well as in Europe

GyanSys acquires Groundswell
Cloud Solutions

GYANSYS



- Equiteq advised Groundswell Cloud Solutions, a Vancouver-based Salesforce Partner, on its sale to US-based systems integrator GyanSys
- This acquisition deepens GyanSys' portfolio of Salesforce advisory services, thought leadership capabilities, and its go-to-market partnership with Salesforce
- GyanSys' Salesforce advisory practice will grow to 250+ professionals with 600+ certifications and 500+ successfully delivered projects

Kartesia backs
sa.global

KARTESIA

sa.global

AGILE, CAPABLE AND COMMITTED

- Equiteq advised sa.global, the award-winning Microsoft Dynamics Gold Partner on securing \$50 million in growth financing from Kartesia, a specialist provider of capital solutions for small and mid-sized companies
- The growth financing will support sa.global's business transformation and international expansion
- To confirm growth ambitions, sa.global announced the acquisition of Dynamic Consulting – one of Microsoft's top 25 Managed Partners in the USA

BIP acquires
Monticello Consulting Group

bip.



- Equiteq advised New York-based Monticello Consulting Group on its sale to multinational consulting firm BIP
- The acquisition will allow Monticello to deepen and broaden its services on a more global scale and for BIP to expand its US presence
- The acquisition will take BIP's US workforce to 150 FTE, with a further 50 to be recruited by the end of the year.

Q1 2022: Deal highlights

Publicis Groupe acquires Tremend Software Consulting



tremend

- Publicis Groupe, the third-largest communications group globally, has acquired Tremend, a 650 FTE software engineering company based in Romania
- The acquisition looks to capitalize on the extraordinary growth trajectory of Tremend, which has seen a reported 400% growth over four years
- With 60 million clients' end users and a strong foothold in the European market, Tremend offers a considerable opportunity for Publicis to accelerate their international expansion initiatives, championed by their joint venture with SCB which improved access to the South Asian market in 2021

IBM acquires Envizi



envizi

- IBM has acquired Envizi, a leading data and analytics software provider for environmental performance management, based in Australia
- The acquisition comes in response to the mounting pressure felt by organizations to accelerate sustainability initiatives across their business
- In addition to 60 FTEs, Envizi brings proprietary sustainability reporting software which will complement IBM's broader portfolio of AI-powered solutions, including IBM Maximo, IBM Sterling, IBM EIS, and IBM Turbonomic

Bain Capital acquires Inetum



- Bain Capital has acquired Inetum, a 27,000 FTE France-based IT services company formerly backed by Mannai Corporation, in a transaction worth \$2 billion
- The acquisition marks the start of Inetum's second phase of growth as Bain proposes a series of organic and inorganic initiatives to gain scale and capability
- The deal comes after an intense year of growth for Inetum following its acquisition of Ilex International, an identity and access management security software specialist and recruitment firm of 1,400 FTEs

Snowflake acquires Streamlit



- Snowflake acquired California-based Streamlit, an open-source app framework for machine learning and data science teams, for \$800 million
- Snowflake was attracted to the potential integrations between Streamlit's application development framework and Snowflake Data Cloud, simultaneously giving Streamlit developers access to trusted and secure data for their applications
- Snowflake expects the platform to provide greater accessibility to non-technical users
- The deal highlights the demand for application development capabilities, but also more accessible technology which can be used by clients to meet their unique requirements

Q1 2022: Deal highlights

NCS Singapore acquires Arq Group & Dialog Group



- Singtel's tech services subsidiary NCS Singapore has acquired Arq Group, the Australian 560 FTE digital consulting and services firm, for a reported A\$290 million
- The bolt-on follows NCS A\$325 million acquisition of Dialog Group, Australia's largest privately-owned IT consultancy with 1000+ FTE
- The acquisitions are part of NCS's transformational growth plan to scale in Australia, which started in December 2020, with preceding acquisitions of cloud specialists Eighty20 and Riley

Netrix acquires Edrans



- Netrix, a cybersecurity and end-to-end IT services provider, has acquired Edrans, a 130-person US based solutions provider focused on harnessing the power of the cloud for midsize enterprise clients
- This deal falls directly in line with Netrix's acquisitive growth strategy, completing their fourth deal in the past two years
- Netrix will continue to focus revenue growth channels on the cloud, digital, and security sectors
- The addition of Edrans will help Netrix compete and gain more business in Latin America and Europe as Edrans serves customers from nearshore and offshore delivery centers in Buenos Aires, Argentina and Barcelona, Spain, with additional personnel in the United States, Mexico, and Uruguay

Elixirr acquires iOLAP



- Elixirr, a UK based strategy consultancy, has acquired iOLAP, a 250-person US-based technology and data company with artificial intelligence and machine learning analytical capabilities
- The acquisition shows the highly synergistic nature that advanced data analytics firms offer to consultancies in any vertical, and the importance of technological capabilities in overall strategic business decision making
- This deal also represents the changing landscape of continued digital transformation and the demand that boardrooms have for data-driven analytics in an increasingly digital world

Thoma Bravo acquires Anaplan



- Software investment firm, Thomas Bravo, has acquired Anaplan, a 2,300-person provider of a leading cloud-native platform for business performance-based in California
- Thomas Bravo's expertise in operating and investing in enterprise software will be leveraged to support Anaplan's future growth to continue to deliver SaaS solutions at scale
- Digital transformation has become highly relevant across industries and this deal shows the trending demand for cloud-based enterprise software

Q1 2022: Deal highlights

Telefonica Tech acquires Incremental Group



- Telefonica Tech has acquired Incremental Group, a 350-person UK-based digital transformation and data analytics company
- This acquisition will catapult Telefonica as one of Microsoft's largest partners in the UK, as the company significantly expands their offering in cloud services
- Becoming a part of Telefonica Tech will allow Incremental Group to elevate their scale in technology transformation, while Telefonica continues to grow their client base

Intervision Systems acquires Virtuosity Consulting



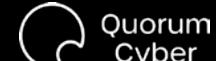
- Intervision Systems, an IT strategic service provider, has acquired Virtuosity Consulting, a 150-person US-based technology firm that focuses on digital transformation services
- Together, the companies will enhance their digital transformation and large-scale project management capabilities, and consolidate their in-house technical skills to compete as leading firms are being seen to position themselves strategically for Web3
- The acquisition marks company's fourth acquisition in three years, having acquired Sycom Technologies, Fotis Networks and SeyVu in the previous years

Infosys acquires oddity



- Infosys, a global IT consulting and software development firm, has acquired oddity, a 300+ FTE German digital marketing, experience and commerce agency
- The deal strengthens Infosys' creative, branding, and experience design capabilities thanks to oddity's service portfolio, which includes digital-first brand management and communication, in-house AR/VR production, e-commerce services, as well as a metaverse-ready set-up across Europe
- This is the first acquisition made by Infosys since January 2021, where it acquired Carter Digital, a digital design agency based in Australia

Livingbridge invests in Quorum Cyber



- The Private Equity fund, Livingbridge, has invested in UK-based Quorum Cyber, a cyber security services firm delivering managed detection and response capabilities globally
- Over the past 18 months Quorum has increased its annual recurring revenues and headcount fourfold as well as entered the US market.
- The investment builds on Livingbridge's track record in the cybersecurity space, which also includes recent investments in cyber security business, Adarma and cloud security vendor, TitanHQ in 2020
- Livingbridge's investment also includes growth capital to enable Quorum Cyber to capitalise on strong macro tailwinds in the cyber security sector, with research by Gartner forecasting the managed detection and response market to grow to \$2.15 billion by 2025, up from approximately \$1.03 billion in 2021

Meet Equiteq's

Management Consulting and IT Services team

We are the leading global investment bank for the Knowledge Economy

Equiteq is the leading specialist in Knowledge Economy investment thanks to our first-hand insight and research, our close relationship with the key acquirers in the sector, and through the deals we complete

Who are we?

Equiteq is a fast-growing, global M&A specialist in the Management Consulting and IT Services space. We help owners, investors and acquirers buy and sell the world's smartest knowledge-based and technology firms. Being close to active buyers and investors helps us to understand their acquisition needs and this informs how we can add value to founders who want to sell their businesses.

Why Equiteq?

We are the recognized specialist advisor in the Knowledge Economy where intellectual property has historically been delivered through people in consulting firms, but more and more is delivered in combination with technology. As marketplace change accelerates, our specialist division heads are ideally placed to support both the buying and selling of Management Consultancies and Technology Services firms within Knowledge Economy.

Our benchmarking studies – produced for the last 15 years – have become the industry standard and are supported with detailed insight reports on a range of disciplines within our sector.

Our aim

It's simple - our goal is to bring you to the smartest deal. 

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Equiteq Services

Our clients sit at the heart of every transaction we advise upon, whether helping you to dramatically increase your return on M&A or by helping you to achieve the best possible valuation.

Our services in the Knowledge Economy cover four key areas:

Buy Advisory

Equiteq supports strategic acquirers and financial sponsors seeking to dramatically increase their returns on M&A in knowledge-based and technology services businesses. After 15 years exclusively advising owners of firms towards exit, we have the assets, systems and experience to help you enhance and execute your M&A strategy, with better value, choice and confidence.

Sell Advisory

Equiteq supports owners of innovative knowledge-based and technology firms seeking to realize equity value. We advise on all aspects of M&A, from helping ambitious owners find capital to inject into their business to accelerate growth, through to a full company sale. We use our unparalleled understanding, experience, and access to find you the right buyer or investor, at the best price and terms.

Corporate Divestitures

We work with corporations to meet their divestiture objectives, including disposal of non-core or underperforming assets that either have synergistic potential within other businesses or could form part of a Private Equity portfolio investment. After 15 years exclusively advising owners of firms in the sector towards exit, Equiteq has the people, processes, sector insight and market access to deliver your transaction at the right price and with preferred deal terms.

Strategic Deal Origination

We work with Strategic Acquirers and Financial Sponsors to develop detailed, insight-driven plans for investment into new markets. By leveraging our sector insight and purpose-built methodology, we can rapidly convert an attractive investment thesis 'on paper' into an actionable plan to realize the opportunity, helping you to exploit key innovation trends through a less crowded, lower risk route. 

Equiteq Highlights

Our team remains active throughout the year, advising on deals, as well as sharing their expertise in market-leading reports and events.

Here are our highlights. Click the links below each topic to find out more.

Reports

Global Buyers Report 2022

For the seventh consecutive year, we surveyed global strategic buyers and Private Equity investors acquiring businesses across the knowledge economy to understand how they will approach M&A in the coming year.

[Find out more](#)

M&A Trends 2022

Our annual report featuring in-depth insights into eight key trends driving M&A in 2022.

[Find out more](#)

Consulting & Digital Quarterly M&A Report Q1 2022

This industry report is a compilation of quarterly insights from the Management Consulting and Technology Services sector, created to help you make well-informed, critical decisions about the future of your business.

[Download the report](#)

Salesforce Ecosystem M&A Report 2022

Get insight into this growing ecosystem and the positive M&A outlook for Salesforce Partners in 2022 and beyond.

[Find out more](#)

Events

Global Buyers Report 2022 Webinar:

How buyers will approach M&A in 2022. Catch up with our on-demand webinar in which our team presents the findings of Equiteq's Global Buyers Survey 2022.

[Watch the recording](#)

M&A Trends 2022 Webinar

The global M&A team covers the key M&A trends driving activity in the Knowledge Economy this coming year and beyond.

[Watch the recording](#)

SAP Sapphire 2022

We attended SAP Sapphire in Orlando, Florida! An exciting space, where M&A opportunities are increasing. Talk to an expert about your options today: info@equiteq.com.

Alteryx Inspire 2022

The team attended Alteryx Inspire 2022 in Denver, Colorado. With M&A opportunities growing in this space, get in touch with an M&A expert today: info@equiteq.com.

Snowflake Summit 2022

We'll be attending the Snowflake conference on 13-16 June 2022 in Las Vegas. Join us for a late-night meet & greet at Alto Bar in Caesar's Palace on Tuesday 14 June. Get in touch for more information: info@equiteq.com.

Data+AI Summit by Databricks 2022

We'll be attending the event in person on 17-19 June 2022 in San Francisco. Get in touch to set up a meeting with the team: info@equiteq.com.

Deals

Equiteq advises Enowa LLC on its sale to Reply [January 2022]

[Find out more](#)

Equiteq advises sa.global on its sale to Kartesia [January 2022]

[Find out more](#)

Equiteq advises Just Analytics on its sale to Rackspace Technology [January 2022]

[Find out more](#)

Equiteq advises Groundswell Cloud Solutions on its sale to GyanSys Inc. [January 2022]

[Find out more](#)

Equiteq advises 4 Mile Analytics on its sale to S4 Capital [January 2022]

[Find out more](#)

Equiteq advises August Equity and Integrity360 on the acquisition of Caretower [February 2022]

[Find out more](#)

Equiteq advises Monticello Consulting Group on its sale to BIP [February 2022]

[Find out more](#)

Equiteq advises IST Networks on its sale to Majorel [March 2022]

[Find out more](#)

Equiteq advises Infrata on a majority investment from Lonsdale Capital Partners [April 2022]

[Find out more](#)

Equiteq advises Grit Consulting on its sale to Cyient [April 2022]

[Find out more](#)

Equiteq advises Bedford Consulting on an investment from Keensight Capital [May 2022]

[Find out more](#)

[View all deals here](#)

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